

Proposal Development / Business Development Resources for Risk Sciences International

Risk Sciences International (RSI) is an international leader in understanding, managing and communicating risks that impact public health and safety, property, infrastructure and the environment. RSI delivers professional scientific, analytical, risk and decision-support services and products for clients around the world. Our global clients include renowned organizations in the private, public, academic and non-governmental sectors. RSI has a strong team of technical staff and a broad network of affiliate scientists and partners that work together to deliver high quality scientific expertise on a range of issues relating to risk.

RSI has an immediate need for a proposal development/business development professional who is committed to consistently delivering business results. The ideal candidates will have 3-5 years of professional experience in proposal development/business development, particularly with the Government of Canada.

Assets include a demonstrated understanding of government procurement processes, experience in proposal development and marketing of professional services, software-as-a-service, and experience with science based and/or regulated industries with respect to life sciences, public health, public safety, and environment and climate change.

Reporting to the Executive Director, the successful candidate will also work directly with the CEO to further RSI's business objectives. The successful candidate will also work with RSI staff on a range of projects in diverse areas of risk science, and on corporate initiatives to support RSI's strategic objectives.

Working with the RSI team, you will enhance and exploit our diverse opportunities across multiple business lines, directly supporting the growth and development of an internationally-recognized scientific risk consulting company in a dynamic work environment.

Interested candidates should submit a curriculum vitae by email to: recruitment@risksciences.com. A brief letter indicating how the applicant's background relates to this position should also be provided.